



# 2017

Annual Report

# Letter to the Community

Dear Friends,

We celebrated the 20th year of our organization in 2017! When we started in 1997, we were only a group of volunteers that became the board of directors and one part-time employee, Neil Van Dine. Today, we have 46 employees, 43 of which live and work in Haiti. Nearly all of them are Haitian, and Neil continues to serve as our Country Director. Check out the story elsewhere in this report where we summarize our amazing 20 years of accomplishments!

As for the year 2017, we inaugurated 39 community wells that brought clean, community managed water to over 9,000 people. While this was not as many wells as in the past few years, we were requested by the Haitian government to spend time and resources to repair a large piped water system that served the people of Trou du Nord, a town of about 9,000 people in the Northeast Department. As a result of fixing this system, that entire population was able to have access to potable water. So for the year, we brought clean water access to an estimated 18,763 people!

We also started a very major project supported by Rotary International and many Rotary Clubs around the U.S. and hosted by the Rotary Club of Pignon. The Rotary Pignon Access Global Grant Project is to have 46 community managed wells created, some new and some repairs, in the commune of Pignon where Haiti Outreach is based.

This should take about 1 ½ years and result in about 88% of the population of that commune having access to potable water.

As we completed our mapping project from 2016, we saw how we can use data driven decision making to create a strategic plan for bringing potable water and improved sanitation to the entire country! As a result, we created a 5 year plan for ourselves, focusing on bringing community managed potable water and improved sanitation to 7 communes, the result of which would mean around 90% of the population of those communes would have access to potable water. This is a true breakthrough, not only for Haiti Outreach but possibly for the entire country, if we can enroll other major partners into this strategy.

All of this work continues and evolves thanks to our wonderful supporters and donors, without whom we could not accomplish our work. Thank you for that support, and please continue this amazing journey with us as we work to develop Haiti for our second 20 years!



Dale Snyder  
Executive Director

## VISION

For Haiti to Become a Developed Country

## MISSION

To collaborate with the people of Haiti to build community-initiated and maintained projects that advance the development of the country.

# Haiti Outreach—20 Years of Accomplishments

In 2017, we celebrated our 20th year as an organization focused on producing results to fulfill our vision “That Haiti become a developed country.” In that time we have evolved greatly from one part-time employee, Country Director Neil Van Dine, to 46 employees, 43 of which live and work in Haiti. More importantly, we have created a very successful strategy that could bring community managed potable water to millions of people in rural Haiti, half of which today can only get water from contaminated rivers often a mile or more from their homes.

Here is a short summary of our major accomplishments in the past 20 years:

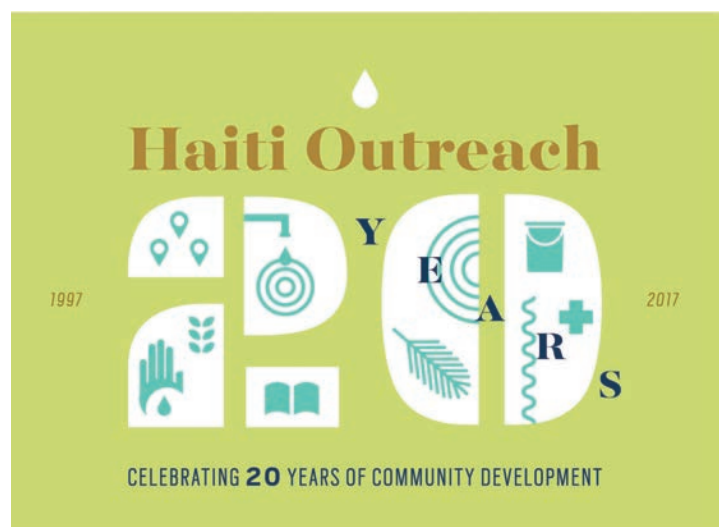
- **Developed over 400 potable water sources**, including wells and basic water systems, for about 220,000 people, most of which are still functioning and community managed.
- **Developed a very successful model of community engagement**, whereby local water management committees are trained and become responsible for the economically sustainable management of their water systems.
- **Mapped one-third of the country**, identifying and classifying all water points, buildings, and the geology. This data is used as a critical tool for deciding where to concentrate our efforts to bring access to potable water to 90+% of the population.
- **Developed a sanitation and hygiene education program**, including the promotion of every household having a latrine, resulting in an average 95% of the households having latrines in communities where we work.
- **Built 4 public schools and one major school addition** for 2,000 students that are still in operation.
- **Built a headquarters building and a guest house** that can accommodate 24 people.

- **Provided aid and support to individuals and the Haitian government** when the devastating earthquake occurred in 2010 and a variety of hurricanes over the years caused massive flooding and damaged water systems.
- **Continue to build a supportive relationship with the national government’s division for potable water and sanitation (DINEPA)** and other partnering organizations committed to the sustainable development of Haiti.

Our strategy has evolved with experimentation, geological science, computer software and communications technology, all focused on how clean water infrastructure can be made sustainable, not by Haiti Outreach or some other NGO, but by the people of Haiti themselves.

Today, about 90% of our community managed wells are still functioning after 10+ years. Throughout the country, only about 50% of the wells that were created are still functioning.

We are very grateful for the many gifts and donations we have received from individuals, other non-profit organizations and NGO’s, churches, foundations, and civic organizations, such as Rotary Clubs, that have made this progress possible. We will continue these efforts, sharing our strategies and data with all interested parties, as we work to help Haiti become a developed country.



# Where do you get your water?



Elima Augustin lives in a village called Sayan with 9 children, and they were sick most of the time. She had already lost 1 child to cholera when he was 18, and now 3 more were severely ill.

She was standing in the clinic, in front of the doctor that was treating her kids, and the Doctor repeated..."Where do you get your water?".

Madam Elima responded that she sent her kids to the river for all the water they used in the house. It's what her family had done for generations. Now, she learned from the doctor that they were all sick because they had been drinking contaminated water. A seed was planted in her mind; Madam Elima envisioned a new future where her family would drink only clean water. From that day forward, she walked miles to pay for clean water for her family to drink.

One day on her way to market, she saw a new well where people were drinking clean water. She immediately sought out the people responsible for that well. They told her that the well had been created by Haiti Outreach and that her village could have one also if they contacted the local mayor's office.

Madam Elima envisioned a new future where her family would drink only clean water. From that day forward, she walked miles to pay for clean water for her family to drink.

When Madam Elima realized the possibility of having a well for her village, she began working tirelessly to realize that vision. She began working with her neighbors for months to figure out how to manage the well, and how to educate the people in her village on the importance of clean water and sanitation.

On drilling day, the entire village watched in awe as this massive machine created a hole in the ground...a hole that promised to connect them to a different future. Unfortunately, after days of drilling, the hole was dry and the rig moved to the next community, leaving the village of Sayan devastated and heartbroken. All that work lost.

But Madam Elima would not accept this, she stayed focused on her vision. She rallied her village members and traveled halfway across the country to visit the Haiti Outreach office to convince our team to try a second borehole and find water for them. They walked for miles to the nearest road, riding in trucks, fording rivers and eventually arriving at our office, just after it closed. Haiti Outreach housed them for the evening and in the morning, they persuaded the crew to drill again.

One month later the village celebrated the opening of the first source of clean water in their history. Madame Elima was elated to see her vision come to life and impact the lives of her entire village.

# Madame Julbert's Legacy

## Bohoc#6 Inauguration

Madame Julbert is known very well throughout the community of Bohoc#6. This petit, 90 year old woman moves about with a shaky, unsteady walk. But on February 3, Madame Julbert had a bit of spring in her step. Her community's new sustainable water well was to be inaugurated that day, and Madame Julbert had played an important role in making it a reality. The land in which the community well was built on, was donated to the community by Madame Julbert. She declared "Someday I am going to die, but I will leave this little bit of earth so that my community continues to have water long after I am gone."

Before any community well is drilled, the deed for the land on which they plan to locate the well must be signed over to the community. This means someone from the community must step forward to donate the land. If this step was not taken, the person owning the land could legally take ownership of the well at any time. This is an important step for greater sustainability of the well.

The entire Bohoc#6 community, from the elders to the children, gathered on February 3 to celebrate the new well inauguration. Music is a key part of these celebrations, and as the drums starting beating, the people starting dancing—including Madame Julbert! It was as if the drums had brought her youth back! Madame Julbert and the rest of the community continued to sing, dance, put on skits to share how happy they were to have clean water near their homes.

The 177 people of Bohoc#6 now have sustainable access to clean water, and all 35 homes proudly have latrines. Responsibility for the well was officially transferred to the community water committee as they received the well house key, and they promised their care for their well so that they all have clean water for years to come.



*"Someday I am going to die, but I will leave this little bit of earth so that my community continues to have water long after I am gone."*

**—Madame Julbert**



# Repairing the Trou du Nord Water System

The story of the Trou du Nord town water system is a very common one in Haiti. The system was built in 2009 by the government but never really functioned properly. It uses a diesel-powered generator to pump water from 3 boreholes (wells) into the city. Because it was not working, DINEPA, the government division of potable water and sanitation, asked Haiti Outreach in 2017 to work with them to intervene and help make it functional. We found there was NO data about the system, no drilling reports, no CAD drawings, nothing.

First, we performed pump tests to find out if the wells were able to produce enough water for the system to operate. We found that they could deliver 100 gallons per minute, which was good. Second, we worked with DINEPA to find and repair all leaks, which was an extraordinary 34 in number, 20 of which were large. It turns out that a company installed an electrical grid in 2012, drilled right through many of the pipes, never repaired them and left. So, Haiti Outreach helped by furnishing our expertise and some pipe, and DINEPA provided the fuel, labor and fittings. In two months, the system was working, providing water to thousands of people for the first time in many years.



We are now working with DINEPA to create a management system so that the system stays functional and is maintained by DINEPA, making it sustainable.

As part of the 100 Well Project in the Northeast Department that Haiti Outreach began in 2014 and concluded in 2017, Trou du Nord was one of the selected communes where DINEPA suggested we work. In 2014, about 46% of the estimated population of 62,000 people had access to potable water within 500 meters of their homes. Today, as a result of our 24 additional community managed wells and the repairs of the town water system, the percentage is up to 81%! Be we are not done yet!

Trou du Nord is part of our 5 Year Plan to bring 6 communes, like counties in the U.S., to 90+% of the population having access to community managed potable water within at least 500 meters of their homes. This, along with our sanitation education and promotion of every household having a latrine, is having a profound impact on the people of rural Haiti, as we continue to help move the government forward to taking increasing responsibility for every person in Haiti having access to potable water and improved sanitation.



# First Community Well in Cerca Carvaja

In Haiti, Sundays are church days for many people and it is the day that Haitians wear their finest clothes. Trois Bois Pin's community well inauguration fell on a Sunday, and the people arrived in their Sunday best as they could not have been prouder to finally inaugurate the first community well in the commune of Cerca Carvajal.

A visiting team from Oasis Church in L.A. had the privilege of working alongside the community for two days leading up to the inauguration, aiding them to prepare the well by moving rock around the well house, replanting cacti, and getting the wall (and their hands) fully painted blue and white.

The community's commitment to fulfilling their dream of a clean water source was evident in their hard work to complete the well preparations. And their dedication to keeping that well-functioning for many, many years was clear in the words spoken to their fellow community members during the inauguration.

"This well is for all of us, and we all must work together to keep it working for all of us," said the very proud president of the well committee.



Photo by David Chan



Photo by David Chan



# 2017 Donors

## Organizational Contributors

### \$20,000 and over

Generosity.org  
Paul Dunmire Fund  
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Alfred University  
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Minneapolis City Of Lakes Rotary Club

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Rotary Club of Evanston, Noon Meeting

### Up to \$999

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 Wilsey, Wally and Donna  
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 Wolfe, Laura and Edward  
 Wood, Jerry  
 Yerg, Suzanne  
 Yunich, Robert H.  
 Zito, Donald



# Financials

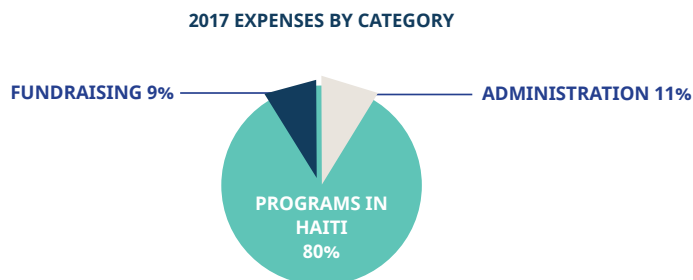
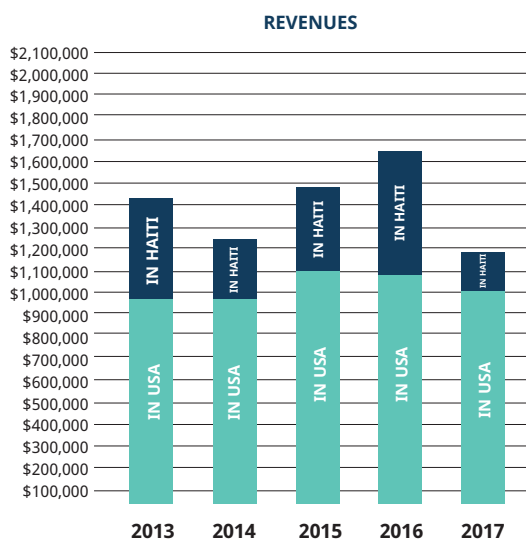
## STATEMENT OF FINANCIAL POSITION DATA (USA)

	2017	2016
<b>ASSETS</b>		
Cash	329,466	290,954
Pledges Receivable	47,570	21,320
Other Receivable	216,042	163,263
Net Property and Equipment	0	0
<b>Total Assets</b>	<b>593,078</b>	<b>475,537</b>
<b>LIABILITIES</b>		
Current Liabilities	45,914	86,806
Deferred Revenue	0	0
<b>Total Liabilities</b>	<b>45,914</b>	<b>86,806</b>
<b>NET ASSETS</b>		
Unrestricted	299,594	189,407
Temporarily Restricted	247,570	199,324
<b>Total Net Assets</b>	<b>547,164</b>	<b>388,731</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>593,078</b>	<b>475,537</b>

## STATEMENT OF ACTIVITY DATA (USA)

	2017	2016
<b>SUPPORT AND REVENUES</b>		
<b>Total Support and Revenues</b>	<b>1,009,912</b>	<b>1,094,513</b>
<b>EXPENDITURES</b>		
Program Operating Expenses	718,397	934,799
General and Administrative Expenses	71,531	64,378
Fundraising Expenses	109,641	114,372
<b>Total Expenditures</b>	<b>899,569</b>	<b>1,113,549</b>
<b>CHANGE IN UNRESTRICTED NET ASSETS</b>	<b>110,343</b>	<b>(19,036)</b>
<b>TEMPORARY RESTRICTED NET ASSETS</b>		
Contributions	470,360	481,141
<b>Net Assets Released from Restrictions</b>	<b>(422,270)</b>	<b>(476,698)</b>
<b>Total Increase in Temporarily Restricted Net Assets</b>	<b>48,090</b>	<b>4,443</b>
<b>CHANGE IN NET ASSETS</b>	<b>158,433</b>	<b>(14,593)</b>

## COMBINED USA AND HAITI





HAITI OUTREACH - IN HAITI	2017	2016
Income	179,233	547,449
Expenses	342,279	495,956
<b>CHANGE IN NET ASSETS</b>	<b>(163,046)</b>	<b>51,493</b>


## Operations


We maintain our headquarters in Pignon, Haiti where we employ 43 staff members, all but two of which are Haitian citizens. Our U.S. office is located in Hopkins, Minnesota, a suburb of Minneapolis.

## Participate

 **DONATE** Thank you for all of the generous donations of individuals, foundations and groups. Please consider continuing to fund our important work and become a monthly donor.

 **SHARE** Haiti Outreach makes many multimedia presentations explaining our work and showing the conditions of Haiti. Let us inform your group.

 **TRAVEL** We take groups of 7 to 15 people to Haiti throughout the year. Whether educational or work related, these trips are often transformational.

 **CONNECT** Stay up-to-date about Haiti Outreach's activities and events. Sign up to receive our newsletter, fundraising invitations, trip information, etc.

**Follow us on Facebook**

## 2017 Haiti Outreach Board

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## 2017 U.S. Staff

Dale Snyder, *Executive Director*  
Amanda Ottman, *Development Director*  
Shelley Wessel, *Project Asst.*

## 2017 Haiti Staff

K. Neil Van Dine, *Country Director*  
Roge Michel, *Director of Community Development*  
Anoux Faveus, *Director of Operations*  
Jonise Muscadin, *Director of Administration and Guest House Manager*  
Aderbal Norvil, *Director of Logistics*  
Brian Jensen, *Director of Monitoring and Evaluation*  
Guilbernes Dessalines, *Project Foreman*  
Lesly Charles, *Purchasing and Inventory Manager*  
Micki Johns, *Intern*  
Fredeline Calixte, *Accountant/Secretary*  
Nadege Bernard, *Secretary-Community Development*  
Onel Vivil, *Animator Supervisor*  
Modelin Joseph, *Animator*  
Rose Carmelle Pierre, *Animator*  
Dunoit Bien-Aime, *Animator*  
Renal Marcellus, *Animator*  
Guerline Joseph, *Animator*  
My Lovely Joseph, *Animator*  
Roberson Cenatus, *M & E Technician*  
Jonathan Maxil, *M & E Technician*  
David Simpreaux, *M & E Technician*  
Marcellus Angelot, *Asst. M & E Technician*  
Jambe Pierre, *Asst. M & E Technician*  
Jean-Raymond Pierre, *Inspector Supervisor*  
Jacques Milor, *Inspector*  
Kirinus Accilien, *Sanitation Agent*  
Toussaint Magliore, *Mechanic*  
Ernst Fils-Aime, *Mechanic*  
Ludener Saint-Fleur, *Mechanic*  
Edoyen Vall, *Driver*  
Enel Beliazard, *Well Driller*  
Maxi Fenelus, *Well Driller*  
Eldras Francois, *Well Driller*  
Rubin Marius, *Well Technician*  
Rene Philisma, *Asst. Well Driller*  
Johnny Dorcinvil, *Asst. Well Driller*  
Charite Jean-Baptiste, *Guard*  
Wilguerre Joseph, *Guard*  
Paul Dariul Olibris, *Guard*  
Anne-Marie Hyppolite, *Guest House Head Cook*  
Julienne Dormeus, *Guest House Asst. Cook*  
Sylvianne Francois, *Guest House Housekeeper*  
Climene Silien, *Guest House Asst. Housekeeper*  
Jean-Rodler Sterling, *Messenger*

