



2021 ANNUAL REPORT

Letter to the Community

Dear Friends,

As the year 2020 will always be remembered in world history due to the disease COVID-19, the year 2021, in Haiti, marked another very sad year for the country and their people. As you probably know, the President of Haiti, Jovenel Moise, was assassinated in his own home on July 7. His wife was also seriously injured but survived. Only 5 weeks later, the country was rocked by an earthquake even more powerful than the one in 2010 that killed approximately 300,000 people. While this one was centered in the southern peninsula which has a much smaller population, there were still 2,200 deaths reported, with 13,000 injured and around 130,000 homes and buildings destroyed or damaged. It will take a long time for this area to completely recover, and the hardships it brought about to the people in this area are incalculable.

Although we are a development organization and not a relief organization, when there is a catastrophe in the country, as a humanitarian organization, we use our resources to help people survive, just as we did in 2010 and other times in the past 24 years. As a result, we:

- Coordinated and funded a group of doctors and nurses to travel from our area of Pignon to the earthquake area to tend to the thousands of people who were injured.
- Used one of our large water tank trucks and coordinated with another one to give away potable water to anyone who needed it.
- Responded to the Haitian government request to use our GPS technology to do an inventory and report back on the status of all wells and water systems in the three departments of Haiti most affected by the earthquake, so that they would know where to prioritize their help to get broken systems back up and running.
- Donated money to 341 households to help repair their homes in the areas where we, along with the non-profit HANWASH, have been creating community managed clean water wells.

We were extremely pleased that a few community wells that we had already created in partnership with HANWASH in the earthquake area were all functioning a day after the event,

providing life-saving clean water to the populations, especially since many others became broken and people had to resort back to drinking river water just to survive.

Despite these two major events in 2021 and the subsequent chaos that has resulted since then, plus the ongoing effects of COVID-19, we continued to do our development work for community managed potable water and sanitation with the following activities. We:

- Inaugurated 19 community managed wells for the year, serving 4,300 people, and over 650 latrines were built.
- Concluded our 2-year partnership with UNICEF to develop at least 40 communities in the communes of Arcahaie and Cabaret to be open-defecation free, with every household having a latrine, that included sanitation and hygiene education. The sanitation and hygiene education was also conducted at 21 schools.
- Partnered with HANWASH in 5 communes: Cavaillon, Pignon, Ferrier, Terre Neuve, and Leogane on current and future projects, in some cases to be supported by Rotary International Global Grants starting in 2022.

We look forward to celebrating the 25th Anniversary of Haiti Outreach in 2022 and all we have accomplished since 1997 when we first started our commitment to a developed Haiti and focused most of our attention on community managed clean water. We also hope that the major difficulties of the past two years can be put behind us as we amplify this work and seek to enroll other partners committed to the development of the country.

We offer our sincere thanks and gratitude to our many wonderful supporters, without whom this work could never take place. You have literally saved lives by helping to provide clean water to thousands and thousands of people that THEY are able to sustain and maintain for future generations, so that one day, the entire country will have potable water and improved sanitation for every citizen.

Thank YOU!



Dale Snyder, Executive Director

VISION

For Haiti to Become a Developed Country

MISSION

To collaborate with the people of Haiti to build community-initiated and maintained projects that advance the development of the country.

Daniela's Diligence

Daniela Saintil is a calm and quiet young lady who resides in the community of Mankèt Ri Chilo, in the commune of Ouanaminthe, in the North-Eastern region of Haiti. Despite her mild temper, she is incredibly diligent and dedicated to her family. Having been born to a household with meager resources, she has never attended school and has been living with an uncle and a few other family members for a few years. Her uncle is not much more well-off than her parents, but as "payment" for taking her in, Daniela is required to work extra hard to care for her family.

Given her work-load, she doesn't have much time to focus on self-care and often wears the same clothes multiple days in a row. Fun is also a luxury she cannot afford. She confides, "[My uncle] keeps reminding me that I have to take care of my work". Her future is set, and the lack of future aspirations beyond her daily chores leaves her feeling hopeless.

On a daily basis, she wakes up before the roosters crow to help with the family chores. One of her first duties is to gather water, which used to be the most challenging and time consuming of her daily tasks. In order to ensure that her family has enough water, she needs to fill 6 or 7 jerry cans. Since she only has 2 hands, that meant at least 3 trips to find water. Her average trip would take about 30 minutes one-way to fetch water for her family's needs (cooking, laundry,

Now that the water is closer to where I live, it's a real relief!

Daniela Saintil

toilet, etc.). The closest location was at the El Cana School, which provides a water well for its staff and students. "It's a private well," she explained. "When there is class, the well remains closed. We are not allowed to take water to avoid disrupting the classes." This of course made it even more challenging to use her time efficiently as she was required to plan her day around the school's schedule, or walk further than 30 minutes to gather water from an unclean stream.

Fortunately, as a result of Adopt-a-Well funding from the Rotary Club of Frankfurt (Germany) Airport and Food for the Poor, her community was organized by Haiti Outreach, and they gratefully took on the responsibility for maintaining their well, which was subsequently completed and inaugurated. This change has made daily life for Daniela so much better. She shared with a wide grin, "Now that the water is closer to where I live, it's a real relief!"

At 18 years old, Daniela Saintil has never set foot in a classroom. Despite her lack of educational opportunities, she is proud to serve her family and grateful that her toughest daily chore has become so much more efficient. She may even find a moment to have a little fun or possibly dream of new aspirations for herself.



Daniela taking water from her community's new Haiti Outreach clean water well, with many people's buckets lined up for their owner's turn.

Earthquake Relief “Haiti Won’t Perish—There Is Hope”

In response to the 7.2M earthquake that struck the south of Haiti at 8:30 AM on Saturday, August 14, 2021, Roberta Van Dine (MD and wife to Country Director, Neil Van Dine) immediately stepped up to the plate to offer her services. She shared, “As a medical doctor, I could not stay at home without doing anything when I know my people need me.” She contacted a friend, pediatrician Dr. Djoana Dagobert who resides in the affected area, to ask how she could help. Dr. Dagobert put her in touch with Dr. Bertilde Borgella from Camp Perrin, and together they began calling other doctors and putting a team together. Their group was comprised of Dr. Van Dine, Dr. Berry from Project Hope in Pignon, Dr. Seide Agnes, Dr. Florine Pierre from Camp Perrin, and 3 nurses from Aquin.

On Wednesday, the group flew from Port-au-Prince to Les Cayes. Thursday, they wasted no time and set out to work at the Beraca Health Center with Dr. Petit Homme from the Camp Perrin Rotary Club. They saw around 80-100 patients in the morning. Their morning was spent cleaning infected wounds and providing psychological support.

In the afternoon, they traveled to Toirac, where they saw another 100 patients. During their time in Toirac, Dr. Van Dine received a call from a friend who asked her to visit the town of Ferme Le Blanc because they had not received any help. Unfortunately, a large river had flooded the access point to Ferme Le Blanc which prevented aid workers from entering to offer support. Dr. Van Dine desperately wanted to help but knew it would not be feasible without a reliable car to traverse the flooded river. The Rotary Club of Camp Perrin made arrangements for a vehicle to transport the medical team to the town. The journey was not without risk, she shared, “It was scary to see the flooded river and how the water was raging. We took off our shoes, rolled our pants up, and carried the medical supplies on our heads and backs to cross the water.” That was not the worst part of their journey. Dr. Van Dine explained, “When we arrived, we saw the worst situation of all. The people had been promised that a helicopter would be sent to take the wounded patients to the hospital, but no one came.” Having endured great trauma, they were scared, wounded, violent, thirsty, and hungry. They did not want the medical team to leave without seeing every single one of them. The wounds were infected, and Dr. Berry and Dr. Seide spent more than 3 hours tending to patients’ wounds.

Unfortunately, the medical team could not treat everyone as they needed to continue onto La Hatte to see other patients. Dr. Van Dine shared, “They did not want us to go. I was so emotionally affected that I could not see every single one of them and I started to cry. There are no words to describe how I felt.” The team went back to their base in Le Cayes and saw

another 50 patients from the area. Friday morning, a woman pleaded for help for her 7-year-old daughter when she heard that a team of doctors were working in the area. She came looking for help because her daughter couldn’t walk. She cried when anyone touched her left leg. Dr. Berry paid to have an X-ray, which came back showing her hip was broken. The doctor sent her to see an orthopedist and the team tried to get her to Port-au-Prince to receive proper care so she could walk again.

The doctors left Le Cayes on Saturday morning to go back home to Pignon. In all, the medical team served roughly 380 people. They then returned in September to follow up with patients and provide more help.

The people they saw were completely devastated and not only needed medical help, but also emotional help. Dr. Van Dine expressed, “I know together we can help those people with a good organization, transparency, and integrity. We can help Haiti move forward. We can’t undo all the damage that has occurred from this tragedy, but we sure can help them find their smile again. Haiti pap Peri gen Espwa (Haiti won’t perish, there is hope)”

The medical team that went down to care for all of these patients was made possible thanks to the support of Haiti Outreach, who purchased the plane tickets, food, and medical supplies for the team. They also received donations from Haiti Home of Hope and Project Hope who provided materials and medications, and who also sent Dr. Berry Joseph to be part of the team.

The patients who were treated and the medical team are deeply grateful to everyone who donated materials and financial support - without which aid would not be possible. We received thousands of dollars from our supporters that enabled us to provide all of this assistance. Thank you!



Dr. Roberta Van Dine (center in red) and staff traveling to earthquake zone.

Leadership Training Makes a Difference

In a nation where education is not free, lack of water and sanitation is the reality for nearly half of the population. Rule of man often overrides rule of law, and many Haitian citizens have grown up to believe that they have very little agency in the outcome of their lives. These realities have perpetuated a victim mindset that leads to an unending vicious cycle of poverty and stagnation.

To counteract this mentality, Haiti Outreach established a training program to guide community members to see that they hold the keys to their own progress. Our model employs the Socratic method wherein our Animators* guide rural community members through dialogue and asking questions. This process allows people to recognize their own potential to solve their problems. It also has proven to move them outside of their victim mindset towards one of strength and ownership of their own development. In fact, this process helps them realize that change will not happen if they do not take responsibility themselves.

Since this methodology has proven so effective on a community level, Haiti Outreach has extended it for those who are in local and even national leadership as well. The course introduces language and tools to help them communicate well with their teams in order to lead effectively and work together to bring about positive results. This concept may seem simple in 2021 to many Americans, but in Haiti, conversations are often focused more on excuses than solutions. This new way of thinking and communicating is crucial for Haitian progress.

In the first week of June, 45 people from the commune of Cavaillon attended this training which was led by Haiti Outreach Board Member Saurel Quettan, Country Director Neil Van Dine and Community Development Director Roge Michel. Executive Director Dale Snyder was also present. A team of Haiti Outreach employees organized all the behind-the-scenes logistics which allowed the leaders to give their full attention to the attendees.

Attendees included the mayor and other elected government officials, representatives of DINEPA*, the Ministries of Education, Health, and the Environment, and the professional operator for the water system in Cavaillon. Additionally, there were representatives of three NGOs: Water for Life, Hope for Haiti, and Haiti Outreach. Participants ended the summit in their teams by drawing up their future visions and creating action plans to accomplish those goals.

Many attendees expressed immense gratitude for this opportunity. One person exclaimed, "This is the best training I have ever attended!" Another expressed, "We need to bring this

to our entire team so that we can be much more effective!" Not only was there verbal recognition of the value of this endeavor, attendees demonstrated their appreciation by their presence which was greater than 90% for all three days of the course. Such an attendance rate may seem trite in other countries, but in a nation like Haiti where people are required to prioritize their daily basic needs, attendance at such a high rate is a strong statement of the value they placed on acquiring these skills for themselves and their country.

We express our sincere gratitude to the Rotary Clubs in Les Cayes, Haiti and Club of Lake Charles, Los Angeles who collectively provided the Rotary Global Grant that permitted us to implement this initiative.

The response at this training was phenomenal, and we are just getting started! Haiti Outreach is working to make the course even more effective, as well as making it available as open-source material. This plan is in direct alignment with our goal to scale up our proven model across the communities that we work with in Haiti, then across the entire country, and eventually world-wide.



Haiti Outreach Country Director Neil Van Dine leads part of the training discussion about taking responsibility and ownership for solving problems.



Haiti Outreach Board Member Saurel Quettan begins the leadership training course, inviting participants to agree to the ground rules that make the 4 day session most effective.

*Animator: Community Leader/ Instructor

*DINEPA: the division of the nation government responsible for potable water and sanitation

*NGOs: non-governmental organizations

Financials

STATEMENT OF FINANCIAL POSITION DATA (USA)

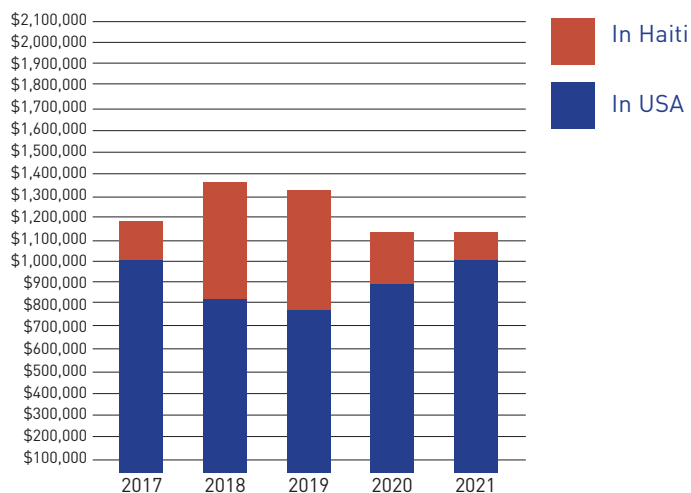
	2021	2020
ASSETS		
Cash	334,540	373,507
Pledges Receivable	25,120	19,656
Other Receivable	32,442	34,311
Net Property and Equipment	0	0
Total Assets	392,102	427,474
LIABILITIES		
Current Liabilities	6,265	15,989
Deferred Revenue	29,199	23,555
Total Liabilities	35,464	39,544
NET ASSETS		
Unrestricted	305,518	324,273
Temporarily Restricted	52,120	63,657
Total Net Assets	357,638	387,930
TOTAL LIABILITIES AND NET ASSETS	392,102	427,474

STATEMENT OF ACTIVITY DATA (USA)

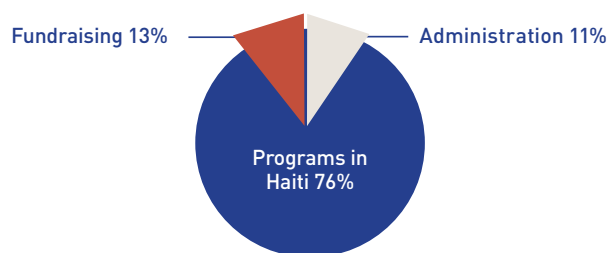
	2021	2020
SUPPORT AND REVENUES		
Total Support and Revenues	1,001,023	893,569
EXPENDITURES		
Program Operating Expenses	789,532	585,332
General and Administrative Expenses	81,719	84,078
Fundraising Expenses	148,527	141,334
Total Expenditures	1,019,778	810,744
CHANGE IN UNRESTRICTED NET ASSETS	(18,755)	82,825
TEMPORARY RESTRICTED NET ASSETS		
Contributions	124,535	119,704
Net Assets Released from Restrictions	(136,072)	(90,148)
Total Increase in Temporarily Restricted Net Assets	(11,537)	29,556
CHANGE IN NET ASSETS	(30,292)	112,381

COMBINED USA AND HAITI

REVENUES



2021 EXPENSES BY CATEGORY



Haiti Outreach (in Haiti)	2021	2020
Income	121,493	286,176
Expenses	697,990	668,484
CHANGE IN NET ASSETS	(576,497)	(382,308)

Donors

Organizational Contributors

\$20,000 and over

Janesville Rotary Foundation
Sexton Family Foundation
UNICEF

\$10,000 - \$20,000

Frankfurt Airport Rotary Club
Getsch Charitable Trust
Hope for Haiti
The Montgomery Family Foundation
The Prosser Foundation
Rotary Club of Bensheim Sudliche Bergstrasse
Sisters of St. Joseph of Concordia
Tom and Jean Paradis Think Tank Fund

\$1,000 - \$9,999

3M Company
3M Foundation
Allentown United Methodist Church
Bank of America Charitable Foundation
Dosch and Evangelista Charitable Fund
Eos de Positionnement
The ESPWA Foundation
Fifth Generation, Inc.
Grace United Church
Lakes Sotheby's International Realty
Los Olivos Rotary Club Foundation
The Luke and Jill Fund
Minneapolis City of Lakes Rotary Club
Minneapolis Uptown Rotary
Robins Kaplan LLP
Rotary Club of Aschaffenburg-Schonbusch
Simibar Room, LLC
The Swiss Dragon Fund
Takeda

Up to \$999

Adamson Family Charitable Fund
Alliance Bernstein
Allina Health
AmazonSmile
Anne and Dan Trockman Family Charitable Fund
Believers Tabernacle
Chanel
Cherrywood Partners Incorporated
The Choice to Change Alliance, LLC
The Christopher & Anne Heller Family Fund
Crum & Forster Insurance
Curran Foundation
Hewlett Packard Enterprise Foundation
Hill Country Bookkeeping & Tax Service
Kennedy Productions Inc
Laird Norton Real Estate, Inc.
Law Office of Eileen Caplan Seaman
Microsoft Matching Gifts Program
Montville Unico Foundation
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RingCentral
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Operations

We maintain our headquarters in Pignon, Haiti where we employ 40 staff members, all but one of which are Haitian citizens. Our U.S. office is located in Golden Valley, Minnesota, a suburb of Minneapolis.

Participate

-  **DONATE** Thank you for all of the generous donations of individuals, foundations and groups. Please consider continuing to fund our important work and become a monthly donor.
-  **SHARE** Haiti Outreach makes many multimedia presentations explaining our work and showing the conditions of Haiti. Let us inform your group.
-  **TRAVEL** We take groups of 7 to 15 people to Haiti throughout the year. Whether educational or work related, these trips are often transformational.
-  **CONNECT** Stay up-to-date about Haiti Outreach's activities and events. Sign up to receive our newsletter, fundraising invitations, trip information, etc. Follow us on Facebook

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Sasha Nicolle, Development Director
Amy Herendeen, Executive Assistant

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Roge Michel, Director of Community Development
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Kenson Raymond, Asst. Well Driller
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Wilguerre Joseph, Guard
Paul Dariul Olibris, Guard
Julienne Dormeus, Guest House Head Cook
Sylvianne Francois, Guest House Housekeeper
Climene Silien, Guest House Asst. Housekeeper

Haiti Outreach is a non-profit 501(c)(3) organization.



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